

# Corporation of the Town of Hawkesbury

## Recommendation to Council

N° : 2019\_REC\_58

File N°:

Date of meeting: August 26, 2019

Subject: One Investment – HISA Account Enrolment

### Recommendation

Whereas on April 15<sup>th</sup>, 2019, Council adopted the Town's Investment Policy with the main objective of a better utilization of its cash resources and a basic need to protect and preserve capital, and;

Whereas the Local Authority Services (LAS), which is part of the Association of Municipalities of Ontario (AMO) family offers through its One Investment program, a High Interest Savings Account (HISA), and;

Whereas this HISA offers an interest rate currently at 2.415% (prime less 1.535%), which is comparable and often better than Guaranteed Investment Certificates (GICs) rates, is completely liquid with no term commitment and has no transactions fees.

Be it resolved that the municipal council adopt an Authorization By-Law with One Investment to enter into an Agency Agreement and to authorize the Treasurer to execute the necessary documents to complete the enrolment of the HISA, as recommended in document 2019\_REC\_58.

### Explanation, history, context

In total, 165 municipalities in Ontario are holding investments with One Investment.

The One Investment, High Interest Savings Account was established in 2015. The aggregated current balance of all investor deposits was \$1.7 billion as at April 2019, which more than double since the end 2017, when it had a balance of \$843.4M. The HISA is liquid, and every deposit is held in our own investment account.

The HISA correspond exactly to our Investment Policy Statement of striving for the best utilization of our cash resources while preserving our capital.

The current interest rate of the HISA is 2.415% (prime less 1.535%). In comparison, the best offer received from other financial institutions for GICs was 2.10% for a fixed 9-month term.

Currently, our operating bank account is yielding 1.95 % (prime less 2.0 %).

### **Options/alternatives**

1.

### **Impact on budget**

### **Relevant studies**

### **Supporting document**

One Investment 2018 Annual Report

### **Communication plan**

### **Department(s) involved**

### **Submitted and recommended by**

Philippe Timbers, August 14<sup>th</sup>, 2019

## **Comments of the Chief Administrative Officer**

I support this recommendation and this is in line with our new policy and creates additional revenue for the municipality.

Daniel Gaten, CAO

## Report Approval Details

Document Title:	2019_58_One_Investment_ang.docx
Attachments:	- 2018-Annual-Report.PDF
Final Approval Date:	Aug 15, 2019

This report and all of its attachments were approved and signed as outlined below:

A handwritten signature in black ink, consisting of several overlapping loops and a long horizontal stroke extending to the right.

**Daniel Gatien - Aug 15, 2019 - 9:35 AM**